**CloudHealth**®
TECHNOLOGIES

# *API Talent* Maintains Cloud Compliance for Top New Zealand Enterprises

**API Talent is one of the leading AWS Consulting and Managed Services Partners in New Zealand.**

While their MSP business is relatively new, it is growing quickly and they are managing some of New Zealand's most well-known Enterprise brands.

API Talent started in the cloud as a Cloud Native AWS Partner. "API Talent believes AWS is the most mature public cloud vendor," said Paul Dunlop, Principal Cloud Architect, API Talent. "We feel that they have a strong focus on security that gives rise to enhanced security applications by default."

### THE CHALLENGE

API Talent, as an AWS Managed Services Partner, needed to provide visibility, governance, and a robust consolidated billing platform for their customers. They also needed a solution that would meet their cloud security requirements and priorities. Due to limitations with other third-party software, API Talent investigated the offerings in the marketplace, including the recognized worldwide leader in the growing Cloud Service Management industry, CloudHealth.

### THE SOLUTION

What set CloudHealth apart from other solutions was the platform's advanced billing engine and security compliance reporting. "We have built into our service catalog aspects of the CloudHealth platform as a significant value-add for our customers," said Dunlop.

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*- PAUL DUNLOP*
*Principal Cloud Architect, API Talent*

## THE RESULTS

With CloudHealth, API Talent has successfully uplifted bespoke custom solutions to CloudHealth native solutions. This includes: access key compliance reporting, password compliance reporting, bucket auditing, security group auditing, and cost optimization recommendations.

"With CloudHealth, our Next Generation Managed Services (NGMS) team gets a holistic viewpoint across all our accounts to ensure compliance," said Dunlop. This enables API Talent to regularly follow up with customers on any highly visible issues and their customers have been very appreciative of this oversight.

API Talent has found the aggregated view of security groups, password policies, root API calls, and MFA compliance that they get with CloudHealth extremely beneficial over their historical bespoke scripts. In addition, they have used the PCI Best Practice compliance reporting in earnest and have integrated Config alongside CloudTrail on all accounts.

Very pleased with the partnership, Dunlop says: "API Talent has found the CloudHealth Tech team to be extremely helpful and knowledgeable during the times we've needed them."

Their biggest advice to those starting off on their cloud journey? "The journey is not just about technology. There are tools, processes, and cultural changes to be made when adopting the cloud."

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*Principal Cloud Architect, API Talent*

### ABOUT CLOUDHEALTH TECHNOLOGIES

*CloudHealth is changing the way organizations manage cloud environments through a policy-driven approach and focus on cloud governance. The company's cloud services management platform consolidates, evaluates, analyzes, and optimizes data from disparate data sources. This results in an optimally performing cloud environment, enabling enterprises and service providers to align cloud operations with business objectives, while reducing costs and ensuring service levels are being met. The company is backed by Kleiner Perkins, Meritech, Scale Venture Partners, .406 Ventures, and Sigma Prime Ventures, and is headquartered in Boston, MA.*

*For more information, VISIT WWW.CLOUDHEALTHTECH.COM or follow us on Twitter @CLOUDHEALTHTECH and LinkedIn.*